

# Chair's report on IGeLU activities

3<sup>rd</sup> Annual Meeting in Madrid September 2008



## Welcome to the conference!

#### 375 participants representing 200 institutions from 32 countries

Australia, Austria, Belgium, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Latvia, Luxemburg, Netherlands, New Zealand, Norway, Poland, Portugal, Republic of Korea, Romania, Russia, South Africa, Slovenia, Spain, Sweden, Switzerland, United Kingdom, Ukraine, USA

Users of Aleph, Voyager, SFX, MetaLib, Digitool, Verde, Primo



## Who performed the activities?

#### **Steering Committee**

Ana Azevedo, Michele Newberry, Beate Rusch, Clare Whitaker and Dale Flecker including the interim members Lesley Grey and Simon Huggard with the support of our treasurer (and more) Guido Badalamenti

#### **PWG Coordinators**

Gerard Bennett for ALEPH, Lukas Koster MetaLib, Mark Dehmlow for SFX, Guido Goedemé for Digitool, Andreas Sabisch for Verde and Michael Fake for Voyager

Other active members of the PWGs and SIWGs and volunteers
Marcus Zerbst, Peter Klien, Habib Tabatabai, Ragnar Helin and many more



## **EndUser members – welcome on board!**

#### Integration of Voyager users largely completed

- •Great commitment of the interim SC members from the former international EndUser Board Lesley Gray and Simon Huggard
- •2007 IGeLU PWG Voyager established with members from Australia, Finland, New Zealand, UK and USA
- •Taking part in enhancement procedures, collaborative testing for Voyager 7 and Pivotal, active in organization of this conference



## **Enhancing Communication**

#### Standard channels of communication working well

- •New mailing list for the representatives of the IGeLU National User Groups (INUG), survey and meeting before the conference
- •New website released for public in January 2008 with history sections for ICAU, SNUG and EndUser
- •"Customer wiki" and "Developer Platform" EL Commons online at http://www.exlibrisgroup.org/ (more in session 20b on Wednesday)



# **Product and Special Interest Working Groups**

#### PWGs gradually moving to "business as usual"

- •Number of PWGs increased new Voyager PWG, split of MetaLib/SFX PWG, Primo PWG soon?
- Work divided on more shoulders, coordination effort increased

#### **Special Interest Working Groups still active**

ALEPH consortia, MetaLib/SFX consortia, Special libraries, ARC



## Development cooperation with Ex Libris I

#### May 2008 agreement on product development cooperation signed

- Transparent enhancement processes for all products
- •Single joint IGeLU/ELUNA process worldwide for all products except for Aleph
- Prioritization (voting) for all products managed by the user groups
- •Clear responsibilities of the user groups and of Ex Libris
- Base for the product specific agreements
- Separate Aleph agreements for IGeLU and ELUNA



## Development cooperation with Ex Libris II

#### **Enhancement proces and product road maps**

- According to development agreement most wanted enhancements to be implemented
- •Enhancement processes conducted by now went smoothly
- •Positive collaboration of IGeLU, ELUNA and Ex Libris
- •In some cases most wanted enhancements in contradiction to road map for the "new products"



# **Product policy and strategy**

#### Discussions on short- and long-term product policy and strategy

- •New products and its relations to the existing product suite
- •Technical solutions and/or adequate business models needed
- Company's roadmap for the next generation system (URM)
- •Technological, functional and business aspects of the transition period
- •Joint efforts necessary to achieve the goal of a smooth transition



## Verde development

#### Turnaround in the product development strategy

- •Implementation Partner Program after System Seminar in Potsdam
- Many institutions meanwhile STP
- •Road map for the further development (to URM I) in progress
- •New focus groups to support the first steps towards the new system



## **Primo pricing**

#### New Ex Libris customer oriented pricing model

- Size of the institution
- Scope of data sources
- Scale of Ex Libris's products already used
- Current maintenance fees for the company's ILS

#### Significant ease of the financial accessibility



# **Change of Ownership**

### **July 2008 Leeds Equity Partners Acquires Ex Libris Group**

- Private equity fund focused on the knowledge industry http://www.leedsequity.com/
- •Respect for the management team, its product strategy and the intensive user collaboration as fundamental factor of the market success of Ex Libris



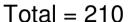
## **Ex Libris Satisfaction Survey**

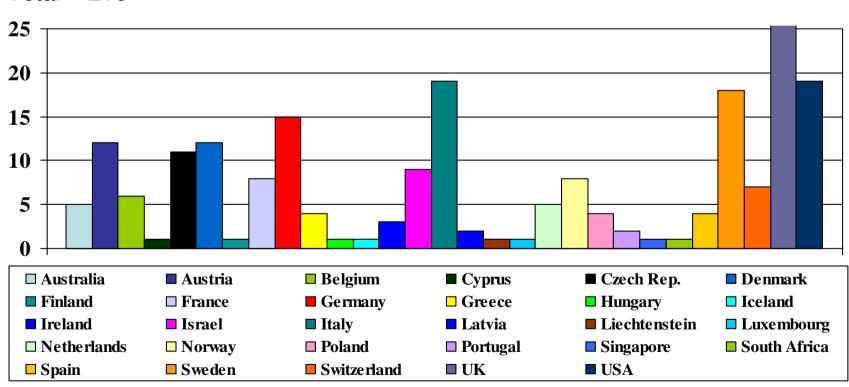
#### Company's survey conducted in June 2008

- •1.326 customers took part in the survey:
- 282 IGeLU members, 344 ELUNA members, 311 members of other national user groups, 260 institutions just members of regional user groups
- •Out of the 282 IGeLU members 271 institutions were also member of the respective national user group and 59 member of a regional user group
- Great reservoir of potential new members, comments will be evaluated by SC



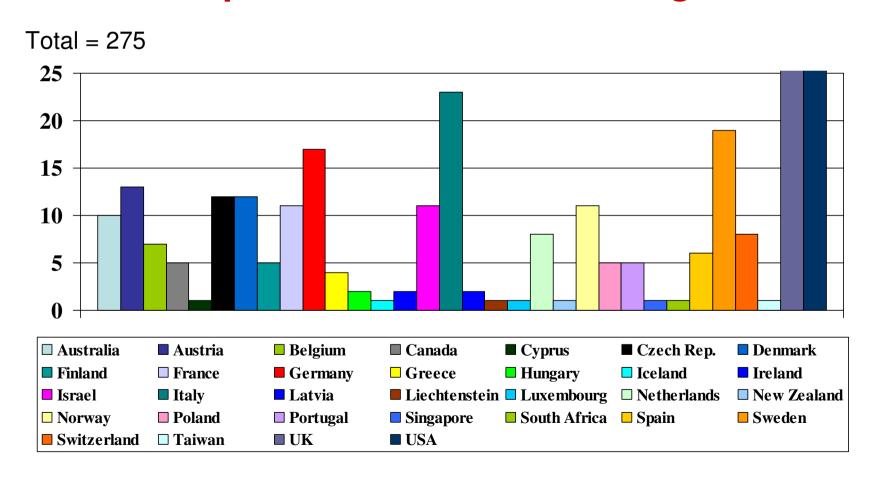
# Membership at the 1th IGeLU meeting 2006





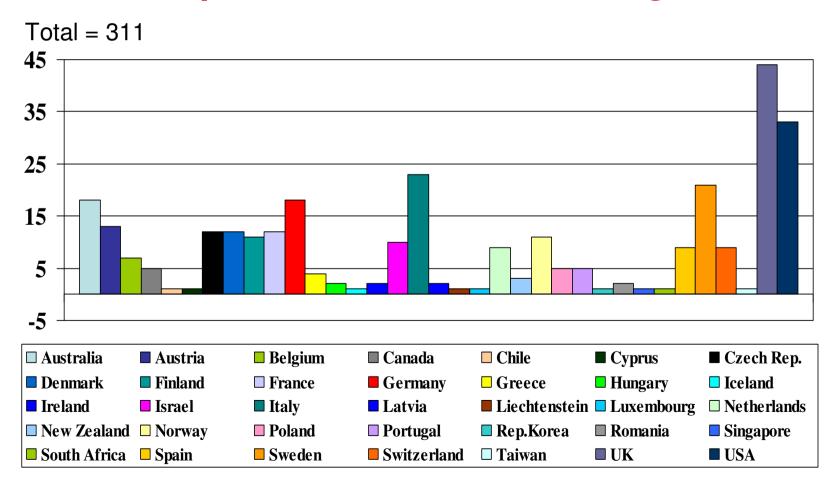


# Membership at the 2<sup>nd</sup> IGeLU meeting 2007





# Membership at the 3<sup>3d</sup> IGeLU meeting 2008





## **IGeLU Membership**

#### Steady growth

- •From 210 member institutions in 2006 to 311 members as of August 2008
- •From 29 countries represented in 2006 to 35 countries as of August 2008
- •Significant increase of members from Australia, Finland and UK after the Endeavor merge
- •New countries represented: Chile, Republic of Korea and Romania
- •High representation from: UK (44), USA (33), Italy (23), Sweden (21), Australia and Germany (18 each), Austria (13), Denmark and France (12 each), Czech Republic and Norway (11 each) and Israel (10)



## **Budget**

#### **Budget 2008:**

Expected surplus due to increase of membership, membership fee and support from Ex Libris

#### Draft budget 2009:

Balanced draft budget in spite of expected increase of number of PWGs and of activities

#### → Membership fee stays stable



## Voting on new members of the SC

#### 2008: three open positions:

- •Ana Azevedo unfortunately had to resign for work-related reasons
- The terms of Michele Newberry and Dale Flecker expired

#### **Voting during IGeLU Business meeting in session 11 on Tuesday!**

•Gratitude to the interim members of the SC, Lesley Grey and Simon Huggard!



## Many thanks to the organizing team ...

Chair: Agnès Ponsati

Members of the team:

Carmen Pérez, Carmen Antón, Gaspar Olmedo, Mario Cottereau, Cristina Ruiz, Pilar Vergara, Araceli Sánchez Piñol, Maria Garat and Carlota Escribano



# ... and to the Madrid Program Planning Group!

Jeremy Acland, Gerard Bennett, Jesus Bustamante, Luis Costa, Richard Cross, Nikki Crowster, Mark Dehmlow, Michael Fake, Carol Fuchs, Guido Goedemé, Matthias Gross, Margunn Haugland, Annu Jauhiainen, Peter Klien, Lukas Koster, Yves Maurer, Inga Overkamp, Ari Rouvari, Michael Ryan, Naomi Steinberger, Andreas Sabisch, Habib Tabatabai, Marc Willem, Marcus Zerbst

Together with the members of the SC Michele Newberry, Clare Whittaker, Lesley Gray, and Simon Huggard!



## **IGeLU Annual Meeting 2009**

The 4<sup>th</sup> IGeLU Annual meeting will take place from September 6th - 9th 2009 in Helsinki, Finland at the National Library of Finland organized together with the Finish user groups.



# Thank you!