## Heng Kai Leong, Singapore Management University

I have more than 15 years as an Electronic Resources Librarian working with Librarians and Library vendors to provide (and fix) access to resources via Discovery systems (EDS, Primo), Google Scholar, Links resolver, A-Z lists (Metalib, Libguides), Reading list (Leganto) -- with extensive knowledge of Library systems (Millennium, Alma)

# Why Vote for me?

## Relationship and rapport

Ability to establish relationship and rapport with vendors to negotiate the best deal for libraries - pricing, enhancements and customization.

### Communication

Excellent communication skills in English, Chinese and other languages

## Use of new technologies

Strong advocator of the use of new technologies and skills to enhance work processes and productivity.

## Strategic thinking

Transformational leadership with strategic thinking capability

### Ideas and problem solving

Regular contributor to NERS, Idea Exchange and Salesforce.

### Diverse viewpoints

Provide diverse viewpoints and perspectives as a representative from Asia – a growing market for Ex-libris.

#### Outreach to more customers

Leveraging on regional contacts,

to expand and grow iGelu's membership base.